



## History of Business

**Describe your Business Operations (Include types of products/services)**

**Does your Business export? (Check one) YES NO**

**Customer Profile, % of sales (ie: Retail 45%, Wholesale 55%), Main Customers/Target Market**

**How is product marketed? Does product have a stable or cyclical demand? Sensitive to economy?**

**Future Plans for Growth/Expansion**

**How will this location benefit your company?**

**Key Customers**

**List Major Competitors**

**IF REAL ESTATE ACQUISITION, ANSWER THE FOLLOWING:**

1. How many square feet are you currently occupying? \_\_\_\_\_
2. When does your current lease expire? \_\_\_\_\_
3. How many square feet is the proposed building? \_\_\_\_\_
4. How many square feet is the lot? \_\_\_\_\_
5. Will any of it be leased to another occupant?      YES      NO      If yes, S.F. \_\_\_\_\_
6. How far is the current location to proposed location? \_\_\_\_\_
7. Briefly describe new building \_\_\_\_\_

*\*Any additional information you have about the company, please send with the Application*